



W

GLOBAL BANKERS PROGRAM

In-person class sessions August 4-15, 2025

FOSTER.UW.EDU/GBP

FOSTER
EXECUTIVE EDUCATION

W UNIVERSITY of WASHINGTON



"The courses and company visits in GBP are very practical for managers in the banking industry. Give yourself an excellent opportunity to learn, become better, and also visit the beautiful campus of UW in Seattle."

YUAN TEA (TONY) YAO
Sr. VP, Risk Management
Cathay United Bank

GROWING LEADERS IN GLOBAL BANKING

The financial services industry remains in constant flux. Bankers must keep up with innovations in technology, regulatory reform, and new business models amidst an increasingly global economy. The UW Global Bankers Program equips leaders to thrive through decision-making skills, leadership development, and hands-on problem-solving of industry challenges.

- Enhance leadership and decision-making skills for a changing global economy.
- Develop a network of business contacts and become part of an extensive GBP alumni community worldwide.
- Gain a new understanding of industry-changing forces such as risk, globalization, and the impact of AI and other technology.
- Improve decision-making skills with tools for assessing the competition, creating business strategies, analyzing opportunities, and responding to changing markets.
- Gain a deeper understanding of cultural differences as you learn alongside participants from around the world.

EXPAND YOUR GLOBAL BANKING NETWORK

WHO ATTENDS?

Participants typically have 10-15 years of bank or financial institution experience from various backgrounds, including leaders from central banks. The cohort consists of a mix of functional areas, as the content is broadly applicable across functions. Equipped with new skills and new contacts, some UW-GBP graduates go on to lead some of the world's most influential financial institutions.

BENEFITS FOR ORGANIZATIONS

- Be part of a growing network of global banking institutions that support the program.
- Develop select employees and show them that you are invested in their careers.
- Retain key employees and prepare for succession planning.

BENEFITS FOR INDIVIDUALS

- Develop leadership skills to help with career trajectory.
- Gain broader perspectives on problem-solving through class learning and interactions.
- Network with global classmates and future leaders in the financial sector.



"It was fantastic to be immersed in a dynamic classroom environment. Being able to make connections with each of the presenters along with classmates from a variety of backgrounds and cultures made participating in the course a truly unique experience. The connection with the group continues when participating in the capstone project, which teams together a cross section of people from the course to present on an issue that's topical to the banking industry."

WILLIAM (BILL) WATERS

*Director, Banks, Financial Services
ANZ Financial Institutions Group*

ENGAGING WAYS TO LEARN

- In-person lectures lead by expert University of Washington faculty
- Current insights shared by industry leaders through class sessions and company visits
- Group discussions and business simulations give participants hands-on experience and practice
- Networking opportunities to discuss best practices with industry colleagues
- Capstone team project synthesizes what is learned throughout the two-week program
- Team project presentations to the UW GBP Board to receive personalized feedback

LEARN FROM RENOWNED UW FACULTY AND FINANCE INDUSTRY LEADERS

Our curriculum provides an integrated view of global banking principles and practices through a balanced blend between academic content and industry perspectives. Faculty are carefully selected to reflect strong evidence-based research as well as relevant consulting and teaching experience. Classes include:

ECONOMIC OUTLOOK AND TRENDS IN THE GLOBAL MARKET	Engage with a chief economist from a leading Chinese bank, gaining invaluable perspectives on the intricacies of the Asian financial market. Additionally, explore the VC perspective from the United States, examining global trends and their implications on banking and finance worldwide.
MAKING CRITICAL DECISIONS	Drawing on cognitive psychology and behavioral economics, this course examines common biases that get in the way of effective decision-making. Avoid errors and examine how to aggregate individual opinions into high-quality decisions.
HOW AI IS REWIRING THE BANKING INDUSTRY	The introduction and utilization of new technology is an essential market disruptor. As banks and financial institutions adapt, they must embrace technological advancements and explore ways to optimize Generative AI.
ELEVATE YOUR POWER OF INFLUENCE	Gain a better understanding of your personal communication style and the styles of others. Learn to adapt your approach to maximize effective communication with your customers and stakeholders to elevate your power of influence.
FINTECH: WHAT DO BANKS NEED TO KNOW?	Hear from the Global Head of Fintech Technology and US Head of Technology Investment Banking at RBC Capital Markets. With deep expertise in payments, financial software, and market structure, the speaker will share insights into Fintech trends and the impact on the banking industry.
NEGOTIATION SKILLS	Become a more effective communicator and decision-maker through techniques for building and maintaining professional relationships, learning to apply appropriate influence, structuring agreements, and developing buy-in among stakeholders.
EFFECTIVE LEADERSHIP	Focus on the critical leadership attributes, qualities, skills, and competencies needed to create and sustain organizational success.
FOSTERING TEAMWORK AND CREATIVITY	Organizational leaders and supervisors can systematically learn and utilize decision-making tactics that will help build a positive culture that leads to overall success.
VC OVERVIEW & BANKING INDUSTRY STRATEGIES	Topics included in this session are the VC perspective on investment strategies, emerging sectors, impact on the banking industry, and opportunities for collaboration.
GLOBAL SUPPLY CHAIN LANDSCAPE & MANAGEMENT	This session will explore the current state of the geopolitical environment and discuss the rising trends of de-globalization and regionalization in supply chains. It will examine how banks can play a crucial role in supporting and stabilizing disruptions through financial instruments and services to mitigate risk and enhance efficiency.
GLOBAL LIQUIDITY AND INSTANT PAYMENTS	Brings together perspectives from Corporate Treasury, Regulatory, and Commercial Banking to address global liquidity management, regulations mandating instant payments, real-time payments and associated technologies.

TAKE THE NEXT STEP

PROGRAM DATES

August 4-15, 2025: In-person class sessions at UW Seattle Campus

DEADLINES, TUITION, AND DISCOUNTS

- Tuition includes instruction, digital materials, all copyrighted content, and the program certificate.
- Any potential travel expenses are not included.

Group discount: Discount is available for organizations sending 2 or more participants to the program together.

BAFT member discount: First time participating banks to the Global Bankers Program are eligible for an additional 15% discount. Discount is not combinable with the group discount, but it can be applied to early application pricing. To take advantage of this discount, please contact us.

APPLY ONLINE AT FOSTER.UW.EDU/GBP

PARTICIPANT CRITERIA

- **Type and number of years of experience**
Participants should have experience that has prepared them to derive full benefit from the lectures and study materials on international financial markets and strategic management. At the same time, they must bring with them experience that enables them to contribute to the learning of the other participants. On average, the participants have about 10-15 years of banking or financial services industry experience.
- **Current position and future prospects**
Participants should have strong potential for both continued professional growth and contribution to the overall mission of their company. Sponsoring organizations encouraged to select participants for future leadership development.
- **English language ability**
All classes and written materials will be presented in English. Participants are expected to engage actively in classroom discussions, study group sessions, and present in English.

Please note: Participants are expected to be excused from work during the in-person class sessions to fully engage in the program.

	ROUND 1 (15% DISCOUNT)	ROUND 2 (10% DISCOUNT)	FINAL ROUND
APPLICATION DEADLINE	May 15, 2025	June 15, 2025	July 15, 2025
TUITION DUE DATE	May 30, 2025	June 30, 2025	July 22, 2025
FULL TUITION DUE	\$6,795	\$7,195	\$7,995
FULL TUITION DUE AFTER GROUP DISCOUNT	\$6,115 per participant	\$6,475 per participant	\$7,195 per participant



“The program was an invaluable experience that further broadened my perspective on leadership and management. The opportunity to learn from world-class subject matter experts and industry leaders and network with peers from diverse cultures and backgrounds provided insights I could immediately apply in my work. The curriculum’s emphasis on strategic decision-making, negotiation, and adaptability and a new understanding of industry-changing forces such as risk, globalization, and AI have equipped me with the tools to drive impactful change within my organization and beyond.”

JODETH NIÑA R. YEUNG, *Director at Bangko Sentral ng Pilipinas*

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Bangkok, Thailand

JOHN YUNG

Vice Chairman of the Board and Managing Director
Shanghai Commercial & Savings Bank
Hong Kong, Hong Kong



"The capstone project was indeed a culmination of the program. More than putting together what we've learned from the different sessions, I think the most important part of it was the learning among the participants. As an external advisor, I learned a lot from my teammates, particularly understanding regulators' and bankers' differing points of views."

JERALD SANCHEZ

Partner, Audit and Assurance
Punongbayan & Araullo/Grant Thornton

In 2018 the name changed from the Pacific Rim Bankers Program (PRBP) to the Global Bankers Program (UW-GBP) to reflect the geographical diversity of participants.

LEARN MORE

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