

# FULL-TIME INTERNATIONAL MBA EXCHANGE PROGRAM

FACT SHEET FALL 2025 - SPRING 2026

## CONTACT INFORMATION

### CROSS-PROGRAM INITIATIVES IE BUSINESS SCHOOL

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### Stephanie Lim, Senior Associate Director

*Overall master's-level exchange supervision (Business School only), yearly negotiations, program design questions, special requests*

### María Ulargui, Coordinator

*Primary contact, outgoing students from IE*

### Isabel Aymat, Coordinator

*Primary contact, incoming students to IE*

## TERM DATES

### Fall 2025 MBA Electives

- Electives: Sept. 1-Nov. 28, 2025

*Within the term, electives have staggered course dates. Exams included in overall term dates.*

- Welcome Day: Saturday, Sept. 6, 2025

### Spring 2026 MBA Electives

- Electives: Jan. 12-April 10, 2026

*Staggered course dates; exams included.*

Welcome Day (TBC): Saturday, Jan. 10, 2026

## NOMINATION DEADLINES

### Incoming students to IE

- Fall 2025: April 3, 2025
- Spring 2026: September/October 2025 (TBC)

*Please let us know if you need an extension.*

**Outgoing students from IE** will be nominated by Partner School deadlines; IE will contact partner schools directly if an extension is needed.

## MBA EXCHANGES AT IE BUSINESS SCHOOL

IMBA exchange students typically have 3-6 years of professional experience. All nominees must be in good academic standing in an MBA at one of IE's partner schools.

**Fall 2025 Electives** will take place September-December.

**NEW! Our Spring 2026 Electives** timing has changed:

IMBA Electives will take place January-April.

## General Course Load Information

MBA exchange students take **4 electives** while at IE. The course load translates as follows:

**Each IE Elective:** 15 Sessions / 20 Contact Hours

**IE Course Load (4 Electives):**

60 Sessions / 80 Contact Hours

*If required, the home school is responsible for ECTS equivalents.*

If exchange students need fewer/more contact hours, **please contact our team immediately** to inquire about feasibility. Not all requests for exceptions may be possible due to visa requirements, timetable clashes, seat availability, or workload compatibility.

## MBA Electives Overview

- Exchange start/end dates depend on the electives chosen.
- The final course offering is confirmed approximately 1-1.5 months before the exchange begins. (Sample listing found at the end of this Fact Sheet (reference only)).
- Students enroll on specific dates through an online bidding system, selecting 4 courses based on their interests, home school requirements, and available seats.
- Students may **only** drop a class during the designated Add/Drop period communicated by IE staff, as long as the course meets Add/Drop date requirements. **Students may not drop a class once the term has begun.** Such action will result in a "W" (Withdrawal) or a "Fail" on the exchange transcript, depending on the situation.

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## Grading System

IE Business School uses a curve-based grading system with the distribution illustrated to the right.

The Fail grade falls outside the curve and is assigned to students whose performance is below the required minimum (two standard deviations from the mean of the course participants [minimum required = mean – (standard deviation\*2)]).

Reassessment procedures will be communicated as necessary.

**NOTE:** At IE, participation is key to the learning experience and the final grade. Exchange students should prepare to participate actively in class discussion.

## Language Requirements

All courses are taught in English. The sending institution is responsible for ensuring an adequate level of English for the MBA exchange.

## Other Exchange Benefits

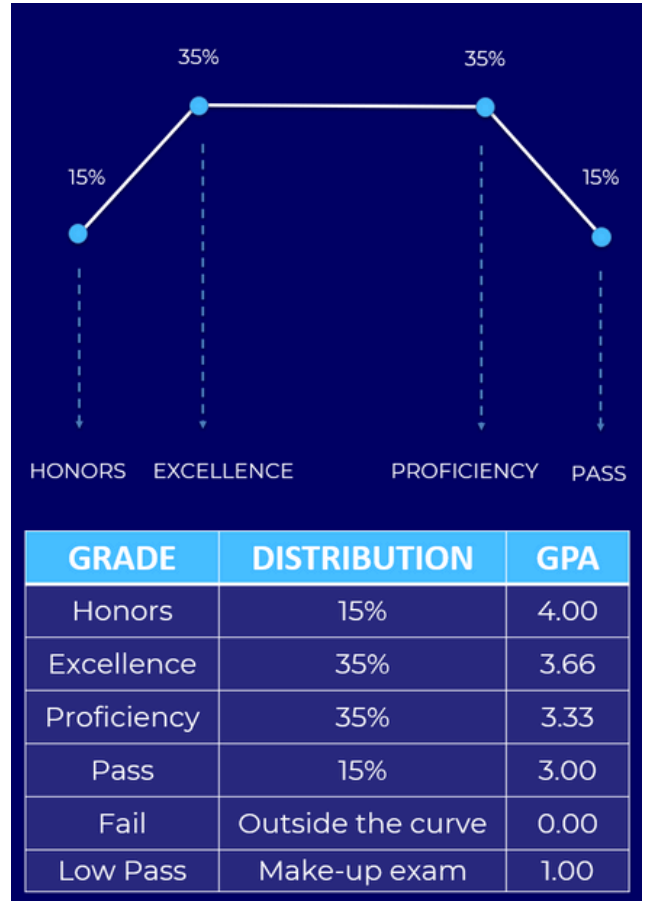
**MBA Exchange BuddIEs Program:** Exchange students may be introduced to current IE students to help facilitate their arrival and adjustment to Madrid.

**Accommodation in Madrid:** IE Business School has an urban campus, and exchange students must arrange their own housing. After admission to the exchange, IE's Student Services provides suggestions on how to begin the search.

**Access to IE Talent & Careers Resources on the IE Career Portal:** Exchange students have access to navigate IE's Career Portal during the exchange (and for 6 months afterward). NOTE: exchange students do not have access to apply for jobs, nor to request one-on-one advising.

**IE Library Resources:** Exchange students receive access to the IE Library and its resources during their term.

**Alumni Services:** Exchange students do not obtain alumni status at IE Business School, but during the exchange, they do have access to the Alumni Directory and can participate in certain associated events.



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## MBA ELECTIVES SAMPLE COURSE LIST

Subject to changes | Each elective has 20 contact hours.

FAMILY BUSINESSES AND BUSINESS FAMILIES  
FINANCIAL MODELLING  
REAL ESTATE FINANCE  
SUSTAINABLE FINANCE  
MANAGING PORTFOLIOS  
EFFECTIVE COMMUNICATION  
BUSINESS THINKING: CREATIVE SKILLS & SOLUTIONS  
HANDS-ON E-COMMERCE AND DIGITAL STRATEGY  
TECHNOLOGY AND BUSINESS STRATEGY  
MARKETING STRATEGY FOR SUSTAINABILITY  
SERVICE MARKETING AND CUSTOMER STRATEGY  
STRATEGIC BRAND MANAGEMENT  
DIGITAL MARKETING: SOCIAL, MOBILE AND ANALYTICS  
NEUROMARKETING: WHAT HAPPENS IN OUR MIND  
MAXIMIZE YOUR NEGOTIATION POWER AND SUCCESS  
PROJECT MANAGEMENT  
SUPPLY CHAIN MANAGEMENT  
STRATEGY IMPLEMENTATION  
LUXURY STRATEGY  
COUNTRY ECONOMIC ANALYSIS  
GEOPOLITICS, INTELLIGENCE TRADECRAFT & STRATEGY