

MONDAY/WEDNESDAY					
8:30-10:20	4	FIN 566 A/B (15095)	Alternative Investments: Hedge Funds & Private Equity	Kremens	395
10:30-12:20	2	FIN 579 C/D (15101)	Behavioral Finance	Siegel	295; 1st Half
	4	QMETH 551 A/B (20036)	Modeling with Spreadsheets	Hillier	293; MBA-MSci
1:30-3:20	4	FIN 558 A/B (15091)	Mergers & Acquisition	Levit	395
	4	MKTG 568 A/B (17867)	Price Strategy and Analytics	Biswas	393; MBA-MSci
3:30-5:20	4	MKTG 564 A/B (17863)	Analytics for Marketing Decisions	Goli	295; MBA-MSci

ALTERNATE SCHEDULE					
5:00-5:50	2	IBUS 579 A/B (15879)	Global Business Forum	Fong	391; M only, INTL

EVENING (6:00-9:30pm)					
MON	4	ACCTG 510 A/B (10150)	Financial Statement Analysis	Van Winkle	291; MBA-MSci
	4	MGMT 545 A/B (17800)	Leading & Managing High Performance Organizations	Wee	393
	4	QMETH 551 C/D (20038)	Modeling with Spreadsheets	Hillier	293; MBA-MSci
TUES	2	ENTRE 540 A/B (14656)	Business Plan Practicum	Johnson	192; 6:00-7:50
	4	FIN 566 C/D (15097)	Alternative Investments: Hedge Funds & Private Equity	Kremens	391
WED	4	MKTG 554 A/B (17861)	Strategic Product Management	Saleh	395
	2	MGMT 547 A/B (17802)	Successful Negotiations	Foilmer	393; 2nd Half
	2	MGMT 579 E/F (17808)	Mindful Decision Making	Hafenbrack	393; 1st Half
	4	MKTG 568 C/D (17869)	Pricing Strategy and Analytics	Biswas	295; MBA-MSci
	4	OPMGT 560 A/B (18794)	Supply Chain Management	Mamani	293; MBA-MSci
THURS	4	ENTRE 510 A/B (14652)	Entrepreneurial Strategy	DeSantola	292
	4	FIN 558 C/D (15093)	Mergers & Acquisitions	Levit	391
	4	MGMT 579 C/D (17806)	Developing Strategies for Social Impact	Wagle	395

NON-BIDDING CLASSES					
TBD	2	IBUS 570 A/B	Study Tour to Israel	Seslen	TBA; INTL; application only
TBD	2	IBUS 570 C/D	Study Tour to South Africa	Ou	TBA; INTL; application only
TBD	2	IBUS 570 E/F	Study Tour to Portugal	Hafenbrack	TBA; INTL; application only
8:30-10:20am	2	MGMT 511 A	Leadership Fellows	Avolio	395; T only, application only
3:30-5:50pm	2	ENTRE 579 E/F	Creative Destruction Lab	Hallen/Johnson	391; W only, application only
5:30-7:20pm	2	BECON 560 A/B	Foster Research Partners	Young	290; TH only, application only
6:00-8:50pm	4	FIN 579 E/F	The Power of Access: Impact Lending to Underserved Communities	Purnell-Hepburn	290; T only, PRACT, application only
6:00-9:30pm	2	ACCTG 579 A/B	Race, Culture, and Business Immersion	deHaan	393; T only, application only
6:00-9:30pm	4	ENTRE 532 A/B	Software Entrepreneurship	Lazowska	291; W only, PRACT, application only
6:00-9:30pm	4	ENTRE 579 A/B	Angel Investing	Brusse	290; M only, application only

TUESDAY/THURSDAY					
10:30-12:20	4	MKTG 535 A/B (17859)	Analytics Consulting Lab	Walker	395; PRACT; MBA-MSci
1:30-3:20	4	ENTRE 541 A/B (14658)	Technology Commercialization	Hjorten	395; MBA-MSci

CORE					
Day					
M-F	15	BA 501 A	Business Administration II	Various	390; 8:45 - 4:45
M-F	15	BA 501 B	Business Administration II	Various	390; 8:45 - 4:45
TTH	4	BECON 501 A/B	Analysis of Global Economic Conditions	Glassman	392; 1:30-3:20
TTH	4	BECON 501 C/D	Analysis of Global Economic Conditions	Glassman	392; 3:30-5:20
Evening					
MW	4	FIN 502 A/B	Corporate Finance	Young	PCAR 391; 6:00-7:40
MW	4	FIN 502 C/D	Corporate Finance	Young	PCAR 391; 7:50-9:30
MW	4	MGMT 502 A/B	Competitive Strategy	Sirmon	390; 6:00-7:40
MW	4	MGMT 502 C/D	Competitive Strategy	Sirmon	390; 7:50-9:30
MW	4	MGMT 504 A/B	Ethical Leadership	Peterson	392; 6:00-7:40
MW	4	MGMT 504 C/D	Ethical Leadership	Peterson	392; 7:50-9:30
ARR	2	MGMT 510 A/B	Leadership/Teams	Bigley/Guild	ARR; eLEAD
MW	4	QMETH 500 A/B	Statistical Data Management	Sirichakwal	PCAR 394; 6:00-7:40
MW	4	QMETH 500 C/D	Statistical Data Management	Sirichakwal	PCAR 394; 7:50-9:30

NOTES:

*** 1st Half of the Quarter: January 3 - February 6

*** 2nd Half of the Quarter: February 7 - March 10

*** Full-time students: the schedule line number (SLN) is next to the course number.

*** The elective course description and syllabus can be found by following each course link.

*** Click the instructor's name for their email address.