## WINTER 2023 [TENTATIVE]

### MONDAY/WEDNESDAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30-10:20</td>
<td>FIN 566 A/B</td>
<td>Alternative Investments: Hedge Funds &amp; Private Equity</td>
<td>Kremens</td>
<td>395</td>
</tr>
<tr>
<td>10:30-12:20</td>
<td>FIN 579 C/D</td>
<td>Behavioral Finance</td>
<td>Siegel</td>
<td>295, 1st Half</td>
</tr>
<tr>
<td>1:30-3:20</td>
<td>FIN 558 A/B</td>
<td>Mergers &amp; Acquisition</td>
<td>Levit</td>
<td>395</td>
</tr>
<tr>
<td>3:30-5:20</td>
<td>MKTG 568 A/B</td>
<td>Price Strategy and Analytics</td>
<td>Biswas</td>
<td>393, MBA-MSci</td>
</tr>
<tr>
<td>5:00-5:50</td>
<td>BUS 579 A/B</td>
<td>Global Business Forum</td>
<td>Fong</td>
<td>391, M only, INTL</td>
</tr>
<tr>
<td>10:30-12:20</td>
<td>MKTG 564 A/B</td>
<td>Analytics for Marketing Decisions</td>
<td>SOI</td>
<td>295, MBA-MSci</td>
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</tbody>
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### TUESDAY/THURSDAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Course Code</th>
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<th>Instructor</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:30-12:20</td>
<td>MKTG 535 A/B</td>
<td>Analytics Consulting Lab</td>
<td>Walker</td>
<td>395, PRACT, MBA-MSci</td>
</tr>
<tr>
<td>1:30-3:20</td>
<td>ENTRE 541 A/B</td>
<td>Technology Commercialization</td>
<td>Hjorten</td>
<td>395, MBA-MSci</td>
</tr>
</tbody>
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### EVENING (6:00-9:30pm)

**MON**
- ACCTG 510 A/B (10150) Financial Statement Analysis, Van Winkle, 291, MBA-MSci
- MGMT 545 A/B (17800) Leading & Managing High Performance Organizations, Wue, 393
- MGMT 551 C/D (15097) Alternative Investments: Hedge Funds & Private Equity, Kremens, 391

**TUES**
- MGMT 554 A/B (17861) Strategic Product Management, Saleh, 395
- ENTRE 540 A/B (14656) Business Plan Practicum, Johnson, 293, MBA-MSci
- FIN 566 C/D (15097) Alternative Investments: Hedge Funds & Private Equity, Kremens, 391
- MKTG 554 A/B (17802) Successful Negotiations, Follmer, 393, 2nd Half

**WED**
- MGMT 547 A/B (17802) Successful Negotiations, Follmer, 393, 2nd Half
- MGMT 579 E/F (17808) Mindful Decision Making, Hafenbrack, 393, 1st Half
- MKTG 568 C/D (17869) Pricing Strategy and Analytics, Biswas, 295, MBA-MSci
- OPMGT 560 A/B (18794) Supply Chain Management, Mamani, 293, MBA-MSci

**THURS**
- ENTRE 510 A/B (14652) Entrepreneurial Strategy, DeSantola, 292
- FIN 558 C/D (15093) Mergers & Acquisitions, Levit, 391

### NON-BIDDING CLASSES

- TBD | IBUS 570 A/B  | Study Tour to Israel | Seslen | TBA; INTL; application only |
- TBD | IBUS 570 C/D | Study Tour to South Africa | Ou | TBA; INTL; application only |
- TBD | IBUS 570 E/F | Study Tour to Portugal | Hafenbrack | TBA; INTL; application only |
- TBD | IBUS 570 A/B | Study Tour to Israel | Seslen | TBA; INTL; application only |
- TBD | IBUS 570 C/D | Study Tour to South Africa | Ou | TBA; INTL; application only |
- TBD | IBUS 570 E/F | Study Tour to Portugal | Hafenbrack | TBA; INTL; application only |

### NOTES:
- ***1st Half of the Quarter: January 3 - February 6
- ***2nd Half of the Quarter: February 7 - March 10
- ***Full-time students: the schedule line number (SLN) is next to the course number.
- ***The elective course description and syllabus can be found by following each course link.
- ***Click the instructor’s name for their email address.

**Updated 10/7/2022 12:56**