Tentative - Revised 1	tative - Revised 10/6/2022		Autumn 2022		Winter 2023		Spring 2023	
Course #	Course Title	Day	Eve	Day	Eve	Day	Eve	
ACCOUNTING								
ACCTG 510	Financial Statement Analysis				✓	✓		
ACCTG 579	Alphanomics: Active Investing in Equity Markets					✓		
<b>BUSINESS COMMUNI</b>	CATIONS							
BCMU 509	Finding Your Voice					✓	✓	
BCMU 579	TED Talks					✓	✓	
BUSINESS ECONOMICS								
BECON 526	Competing in the Global Economy					✓		
BECON 560	Foster Research Partners		✓		✓		✓	
ENTREPRENEURSHIP								
ENTRE 509	Foundations of Entrepreneurship		✓					
ENTRE 510	Entrepreneurial Strategy				✓			
ENTRE 532	Software Entrepreneurship				✓			
ENTRE 540	Business Plan Practicum				✓			
ENTRE 541	Technology Commercialization			✓				
ENTRE 542	Venture Capital Investment Practicum		✓					
ENTRE 543	Environmental Innovation Practicum	✓						
ENTRE 545	Health Innovation Practicum	✓						
ENTRE/MKTG 555	Entrepreneurial Marketing		✓					
ENTRE/FIN 557	Entrepreneurial Finance					✓		
ENTRE 579	Angel Investing		✓		✓		✓	
ENTRE 579	Biomedical Entrepreneurship					✓		
ENTRE 579	Creative Destruction Lab	✓		✓		✓		
ENTRE 579	Entrepreneurial Influence and the Pitch						✓	
ENTRE 579	Grand Challenges for Entrepreneurs					✓		
ENTRE/MKTG 579	Intrapreneurship: Developing New Products within Organizations						✓	
ENTRE 579	Women in Entrepreneurial Leadership		✓					
FINANCE								
FIN 551	Problems in Business Finance	✓						
FIN 555	Financing Decisions, Payout Policy & Corporate Control					✓		
FIN 556	Business Valuation and Investment Analysis		✓					
ENTRE/FIN 557	See ENTRE section							
FIN 558	Mergers & Acquisitions			✓	✓			
FIN 560	Investments					✓		
FIN 566	Alternative Investments: Hedge Funds & Private Equity			✓	✓			
FIN 579	Behavioral Finance			✓				
FIN 579	Climate Change and the Capital Markets	✓	✓					
FIN 579	Data Analytics in Finance						✓	

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Course #	Course Title	Day	Eve	Day	Eve	Day	Eve
FIN 579	Game Theory & Other Topics in Microeconomics						✓
FIN 579	International Finance					✓	
FIN 579	Introduction to Real Estate Finance & Investment		✓				
FIN 579	The Power of Access: Impact Lending to Underserved Communities				✓		
INTERNATIONAL BU	SINESS						
IBUS 545	Cases in Sustainability					✓	
IBUS 570	Study Programs	✓		✓		✓	
IBUS 579	Global Business Forum		✓		✓		✓
MANAGEMENT							
MGMT 509	Managing in a Global Environment					✓	✓
MGMT 545	Leading & Managing High Performance Organizations				✓		
MGMT 547	Successful Negotiations	✓			✓		
MGMT 548	Deal-Making in High Velocity Ventures					✓	✓
MGMT 550	CEO & Board Governance					✓	
MGMT 555	Board Fellows		✓				✓
MGMT 575	Women in Leadership						✓
MGMT 579	Corporate DEI						✓
MGMT 579	Developing Strategies for Social Impact				✓		
MGMT 579	Innovation, Strategy, and Design Thinking		✓				
MGMT 579	Introduction to Environmental, Social, and Governance (ESG) Issues in Business						✓
MGMT 579	Leading Across Cultures						✓
MGMT 579	Mindful Decision Making				✓		
MARKETING							
MKTG 511	Business-to-Business Marketing					✓	
MKTG 535	Analytics Consulting Lab			✓			
MKTG 552	Consumer Marketing & Brand Management	✓	✓				
MKTG 554	Strategic Product Management				✓		✓
ENTRE/MKTG 555	See ENTRE section						
MKTG 556	Advertising & Promotion Management						✓
MKTG 562	Customer Analytics	✓	✓				
MKTG 564	Analytics for Marketing Decisions			✓			
MKTG 566	Digital Marketing Analytics						✓
MKTG 568	Pricing Strategy and Analytics			✓	✓		
ENTRE/MKTG 579	See ENTRE section						
MKTG 579	Go-to-Market Strategy						✓
<b>OPERATIONS MANA</b>							
OPMGT 540	Sustainable Design of Global Supply Chains		✓				
OPMGT 550	Project Management	✓	✓				

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Course #	Course Title	Day	Eve	Day	Eve	Day	Eve
OPMGT 560	Supply Chain Management				✓		
OPMGT 565	Business Analytics: Tools for Big Data	✓	✓				
OPMGT 579	Enterprise Risk Management	✓					
QUANTITATIVE METHODS							
QMETH 551	Modeling with Spreadsheets			✓	✓		

Note: This is an estimated schedule. While every effort is made to offer the classes as outlined, this schedule is subject to change.