**Sanjana Prabhu**

Foster School of Business | University of Washington

Email: sprabh@uw.edu

**Education**

**University of Washington** | Foster School of Business | Department of Management & Organization | Seattle, WA

**PhD in Business Administration (Strategy)** | 2019-Present

**Minor**: Sociology; Research Methods

**Committee**: David Tan (chair), David Sirmon, Warren Boeker, Jerald Herting

**Institute of Rural Management, Anand |** Anand, India

**Post-Graduate Diploma In Rural Management** (MBA equivalent) | 2017

**Christ University |** Bangalore, India

**Bachelor of Arts** | 2015

Major: Psychology, Sociology, Economics

**Research Interest**

My research lies at the intersection of political science, law, and business. I focus on (1) when, why, and how do firms "do good", (2) the role of firms in politics, and (3) the effect of litigation in how firms interact with their stakeholders and the larger environment. My research interests, broadly, include non-market strategy, corporate political activity, CSR, stakeholder management, firm misconduct, and information disclosure.

**Working Papers & Papers Under Development**

Prabhu S. *Labor Market Competition as the Driver To Spillover Effects of Regulations Across Adjacent States* | Data Analysis Stage

Prabhu S. *Litigation and Environmental Performance* | Dissertation | Data Collection Stage

Prabhu S. *Transfers of Control, Voting Patterns, and the Broadcasting Industry* | Dissertation | Data Analysis Stage

**Teaching Experience**

**Instructor |** Foster School of Business | University of Washington| Seattle, WA

* *Strategic Management* | Undergraduate | S22 | Evaluation: 4.4/5

**Teaching Assistant** | Foster School of Business | University of Washington| Seattle, WA

* *Business Strategy* | MBA | David Sirmon | W22 (x2)
* *Strategic Management* | Undergraduate | Dan Olson | A21
* *Introduction to Entrepreneurship* | Undergraduate | Dan Olson | A21
* *Strategic Management* | Undergraduate | Sorah Seong | S21 (x2)
* *Introduction to Entrepreneurship* | Undergraduate | Alicia DeSantola | W20, A20 (x2), W21 (x2)
* *International Strategy*| Executive MBA | Kevin Steensma | S20 (x2)
* *Global Strategy*| TMMBA & Hybrid MBA | Kevin Steensma | W20, S20

**Honors and Awards**

* The Boeing Company PhD Fellowship, 2020-2022
* Evert McCabe Endowed Fellowship, 2019-2020

**Service**

**Academy of Management Annual Meeting**

* Reviewer for Strategic Management Division and Social Issues in Management Division | 2022
* Organizer for Organizations and the Natural Environment (ONE) Division Professional Development Workshop (PDW) with local environmental practitioners | 2022

**Other Service**

* Doctoral in Business Student Association (DBSA) Elected Representative | 2022-23

**Professional Membership**

* Academy of Management | 2020-Present

**Non-Academic Experience**

*Assistant Manager, Replenishment (Buying & Merchandising)* | (Bigbasket.com) Supermarket Grocery Supplies Pvt. Ltd. | May 2017-2019

* Managed assortment and inventory for multiple distribution channels and cities, acted as a liaison between the B&M team and the Product and Tech teams for back-end feature development.

*Intern* | (Bigbasket.com) Supermarket Grocery Supplies Pvt. Ltd. | 2016

* Designed a market strategy through quantitative and qualitative market research for the launch of a product.

*Intern* | CDD Society (Consortium for DEWATS Dissemination Society) | 2016

* Studied the NEXUS project, and worked on a qualitative study titled “Economic Assessment of Existing Practices of Reuse of Fecal Sludge for Crop Production in Devanahalli, Bangalore”

*Intern* | MYRADA | 2015

* Conducted an impact assessment of the SHG-Bank Linkage Scheme on women’s health in a village in Gulbarga District