Education

University of Washington, Seattle, Washington – 2020 – Current *PhD Student, Management and Organizations*

University of Utah, Salt Lake City, Utah, USA – 2007 – 2009 *Master of Business Administration (MBA)*

Brigham Young University, Provo, Utah, USA – 2003 – 2005

Bachelor of Science, Business Management, Entrepreneurship

Research Experience

Harvard Business School, Boston, Massachusetts, USA – 2018 – 2020 Research Associate

- Supported Dr. Rory McDonald's research in innovation and entrepreneurship within nascent industries

Brigham Young University, Provo, Utah, USA – 2019 – 2020 Research Assistant

- Supported Dr. Shad Morris' research on human capital and HR ecosystems
- Received Emerging Scholar 2019 scholarship

Teaching Experience

University of Washington, Seattle Washington, 2020 – Current

Teacher's Assistant – Entrepreneurship

- MGMT 422/522 Innovation Strategy (Dr. Tiona Zuzul)
- EMBA 553 Entrepreneurship (Dr. Ben Hallen)

Brigham Young University, Provo, UT – 2015 – 2020

Adjunct Professor – Management

- Taught MCOM 320: Communication in Organizational Settings <u>student ratings</u>
- Gave guest lectures on networking, international communication, and LinkedIn
- Helped review, revise, and implement new online textbook and curriculum textbook
- Created Psych 350 learning videos for consumer and workplace behavior modules

Art Institute of Salt Lake City, Salt Lake City, UT - 2008 - 2012

Adjunct Professor – Management

- Instructed management courses to undergraduate students
- Trained faculty on instructive methods to improve material retention
- Supervised entrepreneurship club

Professional Experience

The Regulatory Department, Orem, UT, USA – 03/2009 – current Founder/Partner

- Founded and ran professional services firm that helps expand US companies' market reach by advising and completing national and international in-country distribution requirements (70+ countries)

- Work with FDA/FTC and other government agencies to research complex regulatory issues
- In-house consultant for multiple startups that are now \$500M+ companies
- Complete regulatory due diligence research for venture capital pre-purchase evaluations
- Divested of majority stake in company
- Work on strategic regulatory projects

Xango (aquired by Zija), Lehi, UT, USA – 12/2007 – 03/2009

Regulatory Affairs Manager/Consultant

- Oversaw all regulatory aspects of Xango's first worldwide cosmetics launch
- Worked in conjunction with lead scientists and engineers to choose capable testing houses, contract manufacturers, and ingredient suppliers

Modere, Springville, UT, USA – 10/2005 – 12/2007

Regulatory Affairs Project Manager/Europe Regulatory Manager

- Interviewed and hired EU-native consultants to bring 80+ cosmetic products into compliance
- Worked closely with marketing, international operations, and R&D to bring hundreds of products from ideation phase to in-country distribution
- Managed 13 scientists, lawyers, regulatory coordinators, and R&D representatives

Unicity International, Orem, UT, USA - 04/2002 - 10/2005

European Communications Manager

- Opened and maintained European markets for remote to on-the-ground transition
- Promoted to oversee top leaders in other countries

Volunteer Experience

Timpanogos High School, Orem, UT – 5 years

- Men's Varsity Soccer Coach
- Tutored math, science, and English to help students pass the Utah Basic Skills Test and to catch up in their classes

Junior Achievement, Utah County, UT – 9 years

- Lectured on economics, financial literacy, and entrepreneurship at local high schools

Pleasant Grove High School, Pleasant Grove, UT – 1 year

- Helped interns learn how to run a small business including marketing, accounting, and sales
- Coached soccer, won championship

Church of Jesus Christ of Latter-Day Saints, Düsseldorf, Germany – 2 years

- Volunteer service missionary in Nordrhein-Westfalen, Germany
- Volunteered at Red Cross, refugee clinics, English instruction, early childhood development centers

Additional Information

- Academy of Management member
- International Humanistic Management member
- Regulatory Affairs Columnist for Society of Cosmetic Chemists
- German near-native fluency