SPRING 2021 (TENTATIVE)   updated   3/4/2021 22:18

MONDAY/WEDNESDAY

Time	Cr	Course	Title	Instructor	Notes
8:30-10:20	2	FIN 579 C/D (14654)	International Finance	Siegel	1st Half, INTL
10:30-12:20	4	MKTG 511 A/B (17183)	Business-to-Business Marketing	Fink	
1:30-3:20	2	BCMU 509 A/B (10845)	Finding Your Voice	Hochberg	1st Half
	2	BCMU 579 A/B (10849)	TED Talks	Hochberg	2nd Half
	4	FIN 560 A/B (14648)	Investments	Hrdlicka	
	4	MKTG 560 A/B (17190)	Consumer Insights	Schlosser	PRACT
3:30-5:20	2	MGMT 509 A/B (17101)	Managing in a Global Environment	Hill	1st Half, INTL
	4	MKTG 556 A/B (17186)	Advertising & Promotion Management	Dunn	

EVENING (6:00-9:30pm)

Day	Cr	Course	Title	Instructor	Notes
MON	4	ACCTG 510 C/D (10163)	Financial Statement Analysis	Gale	
	2	BECON 579 A/B (10900)	Applied Global Macroeconomics	Davidson	CANCELLED
	4	ENTRE 541 A/B (14217)	Technology Commercialization	Dooley	
	2	MGMT 548 C/D (17107)	Deal-Making in High Velocity Ventures	Fong	2nd Half: 4/26-5/24
	4	MKTG 579 E/F (17200)	Analytics Consulting Lab	Walker	PRACT
TUES	2	BCMU 509 C/D (10847)	Finding Your Voice	Hochberg	1st Half
	2	BCMU 579 C/D (10851)	TED Talks	Hochberg	2nd Half
	4	FIN 579 A/B (14652)	Game Theory & Other Topics in Microeconomics	Leon	
	2	MGMT 509 C/D (17103)	Managing in a Global Environment	Hill	1st Half, INTL
	2	MGMT 579 A/B (17113)	Innovation and Design Thinking	Boeker	2nd Half
WED	2	ENTRE/MKTG 579 A/B (14226)	Intrapreneurship: Developing New Products within Organizations	Long	1st Half
	4	FIN 560 C/D (14650)	Investments	Hrdlicka	
	2	MGMT 579 E/F (17117)	Women at the Top	Goethals	2nd Half
	2	MKTG 556 C/D (17188)	Advertising & Promotion Management	Dunn	
	2	MKTG 579 C/D (17198)	Go-to-Market Strategy	Wright	2nd Half
THURS	2	ENTRE 579 E/F (14230)	Entrepreneurial Influence and the Pitch	Sandler	2nd Half
	4	FIN 551 A/B (14646)	Problems in Business Finance	Young	4/8, 5/6, 5/20 starts 7:00pm
	2	MGMT 579 C/D (17115)	Leading Across Cultures	Chen	INTL
	2	MGMT 579 K/L (17123)	Mindful Decision Making	Hafenbrack	1st Half
	4	MKTG 566 C/D (17194)	Digital Marketing Analytics	Sayedi	

TUESDAY/THURSDAY

Time	Cr	Course	Title	Instructor	Notes
10:30-12:20	4	BECON 526 A/B (10896)	Competing in the Global Economy	Boeh	INTL
	4	OPMGT 550 A/B (18059)	Project Management	Klastorin	
1:30-3:20	4	ACCTG 510 A/B (10161)	Financial Statement Analysis	McVay	
	2	MGMT 579 I/J (17121)	Mindful Decision Making	Hafenbrack	1st Half
3:30-5:20	4	MKTG 566 A/B (17192)	Digital Marketing Analytics	Sayedi	

ALTERNATE SCHEDULE

Time	Cr	Course	Title	Instructor	Notes
3:30-5:50	4	MGMT 550 A/B (17109)	CEO & Board Governance	Dempsey/Odum	TH only
3:30-7:00	2	MGMT 548 A/B (17105)	Deal-Making in High Velocity Ventures	Fong	T only, 2nd Half
4:00-5:20	4	ENTRE 579 I/J (14232)	Biomedical Entrepreneurship	Ratner	WED/FRI
5:00-5:50	2	IBUS 579 A/B (15333)	Global Business Forum	Fong	M only, INTL

NON-BIDDING CLASSES

Time	Cr	Course	Title	Instructor	Notes
5:30-7:20	2	BECON 560 A/B	Foster Research Partners	Young	T only, by application only
6:00-7:50	2	ENTRE 579 C/D	Angel Investing	Hansen	M only, by application only
6:00-9:30	4	IBUS 579 C/D	Applied Global Consulting Project: Portugal	Boeh	TH only, by application only, INTL, PRACT

CORE

Day

Day	Cr	Course	Title	Instructor	Time
M-F	8	BA 502 A	Business Administration III	Various	8:45-12:00
M-F	8	BA 502 B	Business Administration III	Various	8:45-12:00

Evening

Day	Cr	Course	Title	Instructor	Time
MON	4	ACCTG 501 A/B	Managerial Accounting	Bernard	6:00-8:15
WED	4	ACCTG 501 C/D	Managerial Accounting	Bernard	6:00-8:15
MON	4	BECON 501 A/B	Analysis of Global Economic Conditions	Glassman	6:00-8:15
WED	4	BECON 501 C/D	Analysis of Global Economic Conditions	Glassman	6:00-8:15
MON	4	MKTG 501 A/B	Marketing Management	Agrawal	6:00-8:15
WED	4	MKTG 501 C/D	Marketing Management	Agrawal	6:00-8:15

NOTES:

*** 1st Half of the Quarter: March 29 - May 2

*** 2nd Half of the Quarter: May 3 - June 6

*** Full-time students: the schedule line number (SLN) is next to the course number.

*** The elective course description and syllabus can be found by following each course link.

*** Click the instructor's name for their email address.