

MONDAY/WEDNESDAY				
8:30-10:20	2	FIN 579 C/D (14909)	Behavioral Finance	Siegel 1st Half
10:30-12:20	4	QMETH 551 A/B (19698)	Modeling with Spreadsheets	Hillier
1:30-3:20	4	FIN 558 A/B (14902)	Mergers and Acquisitions	Levit
	4	OPMGT 560 A/B (18467)	Supply Chain Management	Mamani
3:30-5:20	4	FIN 579 E/F (14911)	International Business Compliance	INTL
	4	MKTG 554 C/D (21621)	Strategic Product Management	Sathi
	4	MKTG 579 C/D (17552)	Analytics Consulting Lab	Walker PRACT

ALTERNATE SCHEDULE				
5:00-5:50	2	IBUS 579 A/B (15630)	Global Business Forum	Fong M only, INTL

EVENING (6:00-9:30pm)				
MON	4	MKTG 564 A/B (17548)	Analytics for Marketing Decisions	Goli
	4	QMETH 551 C/D (19700)	Modeling with Spreadsheets	Hillier
	2	ENTRE 509 A/B (14456)	Foundations of Entrepreneurship	Olson 1st Half
	2	ENTRE 540 A/B (14462)	Business Plan Practicum	Zagula 6:00-7:50
	4	FIN 561 A/B (14904)	Financial Futures and Options Markets	Kamara
	2	MGMT 547 A/B (17487)	Successful Negotiations	Biron 2nd Half
	4	MKTG 554 A/B (17546)	Strategic Product Management	Sathi
WED	4	FIN 579 I/J (14914)	Data Analytics in Finance	Gilbert
	4	MKTG 515 C/D (17544)	Strategic Pricing & Value Management	Biswas
THURS	4	ENTRE/MKTG 579 A/B (14468)	Influencer Marketing: Profiting from Social Media	Blaney
	4	FIN 566 A/B (14906)	Alternative Investments: Hedge Funds & Private Equity	Kremens
	4	MGMT 579 C/D (17490)	Developing Strategies for Social Impact	Wagle

NON-BIDDING CLASSES				
8:00-10:50am	2	IBUS 570 A/B	Virtual Study Tour to South Africa	Ou FRI only, 2nd Half, INTL, by application only
8:30-10:20am	2	MGMT 511 A/B	Leadership Fellows	Avolio T only, by application only
5:30-7:20pm	2	BECON 560 A/B	Foster Research Partners	Young TH only, by application only
6:00-9:30pm	4	ENTRE 532 A/B	Software Entrepreneurship	Lazowska W only, PRACT, by application only
6:00-9:30pm	4	ENTRE 579 C/D	Angel Investing	Hansen M only, by application only

TUESDAY/THURSDAY				
10:30-12:20	4	MKTG 515 A/B (17542)	Strategic Pricing & Value Management	Biswas
1:30-3:20	4	MGMT 545 A/B (17485)	Leading & Managing High Performance Organizations	Fehr FT MBA only
3:30-5:20	4	ENTRE/MGMT 522 A/B (14458)	Innovation Strategy	Zuzul

CORE				
Day				
M-F	14	BA 501 A	Business Administration II	Various 390; 8:45-4:45
M-F	14	BA 501 B	Business Administration II	Various 390; 8:45-4:45
TTH	4	BECON 501 A/B	Analysis of Global Economic	Glassman 392; 1:30-3:20
TTH	4	BECON 501 C/D	Analysis of Global Economic	Glassman 392; 3:30-5:20
Evening				
MW	4	FIN 502 A/B	Corporate Finance	Young 391; 6:00-7:40
MW	4	FIN 502 C/D	Corporate Finance	Young 391; 7:50-9:30
MW	4	MGMT 502 A/B	Competitive Strategy	Sirmon 390; 6:00-7:40
MW	4	MGMT 502 C/D	Competitive Strategy	Sirmon 390; 7:50-9:30
MW	4	MGMT 504 A/B	Ethical Leadership	Reynolds 392; 6:00-7:40
MW	4	MGMT 504 C/D	Ethical Leadership	Reynolds 392; 7:50-9:30
ARR	2	MGMT 510 A/B	Leadership/Teams	Bigley/Guild ARR; eLEAD
MW	4	QMETH 500 A/B	Statistical Data Management	Sirichakwal 394; 6:00-7:40
MW	4	QMETH 500 C/D	Statistical Data Management	Sirichakwal 394; 7:50-9:30

NOTES:

*** 1st Half of the Quarter: January 4 - February 7

*** 2nd Half of the Quarter: February 8 - March 12

*** Full-time students: the schedule line number (SLN) is next to the course number.

*** The elective course description and syllabus can be found by following each course link.

*** Click the instructor's name for their email address.