

# MAJID MAJZOUBI

Foster School of Business, University  
of Washington, Seattle, WA

Email: majidmj@uw.edu

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## EDUCATION

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*Doctor of Business Administration* (Ph.D.), Strategic Management/ Technology Entrepreneurship 2015 - present

**Foster School of Business, University of Washington: Seattle, Washington**

*Master of Business Administration* (MBA) 2013 - 2015

**Kenan Flagler School of Business, University of North Carolina: Chapel Hill, North Carolina**

*Bachelor of Computer Science* (BCS) 2007 - 2013

**Amir Kabir University of Technology: Tehran, Iran**

## RESEARCH INTERESTS

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Theoretical areas of interest: Strategic Positioning and Optimal Distinctiveness, Audience Evaluations, Organization Theory, Institutional Theory, AI in Boardroom

Methodical areas of interest: Statistical Inference, Machine Learning Modeling, Textual Analysis and Topic Modeling

## UNDER REVIEW

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**Majzoubi, M.,** Kotha, S., [title redacted] (First Revise and Resubmit, *Academy of Management Journal*)

**Majzoubi, M.,** Zhao, E., Zuzul, T., Fisher, G., [title redacted] (Under Review, *Strategic Management Journal*)

## WORKING PAPER

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**Majzoubi, M.,** Audience Composition Premium: A Machine Learning Approach to Predicting Audience Evaluations (Targeted for submission to *Management Science*)

## WORK IN PROGRESS

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**Majzoubi, M.,** Goudarzi, K., Defending the identity domain: Identity claims similarity, audience overlap, and competitive intensity (Under theoretical development; data collection complete)

Harrison, D., Gupta, A., **Majzoubi, M.**, TMT political ideology heterogeneity and corporate misconduct (Data collection and analysis phase complete; manuscript under progress)

**Majzoubi, M.**, Using Machine Learning for Causal Inference in Management Research (Under theoretical development)

### **TEACHING EXPERIENCE**

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MGMT 430: Strategic Management (capstone course)	Winter 2019
The University of Washington: Seattle, Washington	Spring 2018
Instructor, Evaluation: 4.8/5.0	
<i>Foster's Excellence in Teaching Award</i>	
FGBUS 250: Foundations of Global business	Autumn 2018
The University of Washington: Seattle, Washington	Spring 2018
Co-instructor, Evaluation: 4.7/5.0	

### **TEACHING ASSISTANTSHIPS**

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ADMIN 511: Fundamental of Business Administration ( <i>Online</i> )	Autumn 2018
Teaching assistant, Suresh Kotha	
MGMT 430: Strategic Management	Spring 2019
Teaching assistant, Tiona Zuzul	
ENTRE 372: Grand Challenges for Entrepreneurship	Winter 2017
Teaching assistant, Emily Cox Pahnke	
ENTRE 564: Competitive Strategy	Summer 2018
Teaching assistant, Suresh Kotha	
MGMT 430: Strategic Management	Winter 2018
Teaching assistant, Dan Olson	

### **PROFESSIONAL SOCIETIES**

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The Academy of Management's Strategic Management Division

The Academy of Management's Organization and Management Theory Division

The Strategic Management Society

### **INVITED PRESENTATIONS**

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The Academy of Management Annual Conference in Boston	2019
The Academy of Management Annual Conference in Chicago	2018

### **PROFESSIONAL EXPERIENCE**

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Aims Co.: Chapel Hill, NC	May-Sep 2014
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Strategy Coordinator

## **REFERENCES**

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### **Suresh Kotha**

Chair of the Department of Management and Organization  
Foster School of Business  
University of Washington  
Email: [skotha@uw.edu](mailto:skotha@uw.edu)

### **Tiona Zuzul**

Assistant Professor of Management and Organization  
Foster School of Business  
University of Washington  
Email: [tzuzul@uw.edu](mailto:tzuzul@uw.edu)

### **Eric Zhao**

Associate Professor of Management and Entrepreneurship  
Kelley School of Business  
Indiana University  
Email: [ericzhao@indiana.edu](mailto:ericzhao@indiana.edu)