

| MONDAY/WEDNESDAY |   |  |   |  |
|------------------|---|--|---|--|
| 8:30-10:20       | 2 | <a href="#">FIN 579 F/G (14461)</a>        | International Finance                   | <a href="#">Siegel</a> 393; 1st Half, INTL   |
| 10:30-12:20      | 4 | <a href="#">ACCTG 510 A/B (10133)</a>      | Financial Statement Analysis            | <a href="#">Hunt</a> 293                     |
|                  | 2 | <a href="#">MGMT 579 C/D (17022)</a>       | Healthcare Technology 360 Due-Diligence | <a href="#">Froegner</a> CANCELLED           |
| 1:30-3:20        | 2 | <a href="#">BCMU 509 A/B (10816)</a>       | Finding Your Voice                      | <a href="#">Hochberg</a> 293; 1st Half       |
|                  | 2 | <a href="#">BCMU 579 A/B (10820)</a>       | TED Talks                               | <a href="#">Hochberg</a> 293; 2nd Half       |
|                  | 4 | <a href="#">FIN 560 A/B (14451)</a>        | Investments                             | <a href="#">Hrdlicka</a> 394                 |
| 3:30-5:20        | 2 | <a href="#">ACCTG 579 A/F (10146)</a>      | Examining Corporate Fraud               | <a href="#">Pasternack</a> 293; 2nd Half     |
|                  | 4 | <a href="#">ENTRE/MKTG 555 A/B (14034)</a> | Entrepreneurial Marketing               | <a href="#">Zhang</a> 294; PRACT             |
|                  | 2 | <a href="#">MGMT 509 A/B (17004)</a>       | Managing in a Global Environment        | <a href="#">Steensma</a> 395; 1st Half, INTL |
|                  | 4 | <a href="#">MKTG 556 A/B (17095)</a>       | Advertising & Promotion Management      | <a href="#">Dunn</a> 393                     |

| EVENING (6:00-9:30pm) |   |  |   |  |
|-----------------------|---|--|---|--|
| MON                   | 2 | <a href="#">BECON 579 A/B (10877)</a>      | Applied Global Macroeconomics                     | <a href="#">Davidson</a> 295; 6:00-7:50, INTL    |
|                       | 4 | <a href="#">ENTRE 541 A/B (14030)</a>      | Technology Commercialization                      | <a href="#">Stenehiem</a> 395; PRACT             |
|                       | 2 | <a href="#">MGMT 548 C/D (17014)</a>       | Deal-Making in High Velocity Ventures             | <a href="#">Fong</a> DEM 104; 2nd Half: 4/29-6/3 |
| TUES                  | 2 | <a href="#">BCMU 509 C/D (10818)</a>       | Finding Your Voice                                | <a href="#">Hochberg</a> 293; 1st Half           |
|                       | 2 | <a href="#">BCMU 579 C/D (10822)</a>       | TED Talks   | <a href="#">Hochberg</a> 293; 2nd Half           |
|                       | 2 | <a href="#">BCMU 579 E/F (10824)</a>       | Women at the Top                                  | <a href="#">Goethals</a> 393; 1st Half           |
|                       | 4 | <a href="#">ENTRE/MKTG 579 A/B (14040)</a> | Influencer Marketing: Profiting from Social Media | <a href="#">Blaney</a> 395                       |
|                       | 4 | <a href="#">FIN 561 A/B (14455)</a>        | Financial Futures and Options Markets             | <a href="#">Kamara</a> 295                       |
|                       | 2 | <a href="#">MGMT 579 A/B (17020)</a>       | Innovation and Design Thinking                    | <a href="#">Boeker</a> DEM 112; 2nd Half         |
|                       | 4 | <a href="#">MKTG 505 A/B (17091)</a>       | Advanced Marketing Strategy                       | <a href="#">Mummalaneni</a> 391                  |
| WED                   | 4 | <a href="#">ACCTG 510 C/D (10135)</a>      | Financial Statement Analysis                      | <a href="#">Hunt</a> DEM 112                     |
|                       | 4 | <a href="#">ENTRE 510 A/B (14026)</a>      | Entrepreneurial Strategy                          | <a href="#">Connaughton/Fung</a> 395             |
|                       | 4 | <a href="#">FIN 560 C/D (14453)</a>        | Investments                                       | <a href="#">Hrdlicka</a> 295                     |
|                       | 4 | <a href="#">MGMT 545 C/D (17010)</a>       | Leading & Managing High Performance Organizations | <a href="#">Farh</a> DEM 104                     |
|                       | 4 | <a href="#">MKTG 566 C/D (17104)</a>       | Digital Marketing Analytics                       | <a href="#">Sayedi</a> 393                       |
|                       | 2 | <a href="#">MKTG 579 C/D (17108)</a>       | Go-to-Market Strategy                             | <a href="#">Wright</a> 392; 2nd Half             |
| THURS                 | 2 | <a href="#">ENTRE 509 A/B (14024)</a>      | Foundations of Entrepreneurship                   | <a href="#">Colker</a> 394; 6:00-7:50            |
|                       | 2 | <a href="#">ENTRE 579 C/D (14042)</a>      | Entrepreneurial Influence and the Pitch           | <a href="#">Sandler</a> 293; TH: 4/11-5/9        |
|                       | 4 | <a href="#">FIN 579 A/B (14457)</a>        | Game Theory & Other Topics in Microeconomics      | <a href="#">Leon</a> 391                         |
|                       | 2 | <a href="#">MGMT 509 C/D (17006)</a>       | Managing in a Global Environment                  | <a href="#">Hill</a> 393; 1st Half, INTL         |
|                       | 4 | <a href="#">MKTG 556 C/D (17097)</a>       | Advertising & Promotion Management                | <a href="#">Dunn</a> CANCELLED                   |
|                       | 4 | <a href="#">OPMGT 550 C/D (17929)</a>      | Project Management                                | <a href="#">Klasterin</a> 291                    |

| TUESDAY/THURSDAY |   |                                       |                                |                                  |
|------------------|---|---------------------------------------|--------------------------------|----------------------------------|
| 10:30-12:20      | 4 | <a href="#">MKTG 511 A/B (21235)</a>  | Business-to-Business Marketing | <a href="#">Fink</a> DEM 024     |
|                  | 4 | <a href="#">MKTG 566 A/B (17102)</a>  | Digital Marketing Analytics    | <a href="#">Sayedi</a> CANCELLED |
|                  | 4 | <a href="#">OPMGT 550 A/B (17927)</a> | Project Management             | <a href="#">Klasterin</a> 391    |
| 1:30-3:20        | 4 | <a href="#">FIN 558 A/B (14449)</a>   | Mergers & Acquisitions         | <a href="#">Young</a> 395        |

| ALTERNATE SCHEDULE |   |                                      |   |   |
|--------------------|---|--------------------------------------|---|---|
| 12:30-1:20         | 2 | <a href="#">IBUS 579 A/B (15185)</a> | Global Business Forum                             | <a href="#">Fong</a> DEM 104; M only, INTL              |
| 1:30-4:50          | 4 | <a href="#">MGMT 545 A/B (17008)</a> | Leading & Managing High Performance Organizations | <a href="#">Farh</a> DEM 104; W only                    |
| 3:30-6:50          | 2 | <a href="#">MGMT 548 A/B (17012)</a> | Deal-Making in High Velocity Ventures             | <a href="#">Fong</a> DEM 104; T only, 2nd Half: 5/7-6/4 |
|                    | 4 | <a href="#">MGMT 550 A/B (17016)</a> | CEO & Board Governance                            | <a href="#">Dempsey/Odum</a> DEM 104; TH only           |
| 5:00-5:50          | 2 | <a href="#">IBUS 579 C/D (15187)</a> | Global Business Forum                             | <a href="#">Fong</a> DEM 104; M only, INTL              |

| NON-BIDDING CLASSES |   |                                       |                                  |   |
|---------------------|---|---------------------------------------|----------------------------------|---|
| 5:30-7:20           | 2 | <a href="#">BECON 560 A/B (10875)</a> | Foster Research Partners         | <a href="#">Young</a> 395; TH only, by application only                 |
| 6:00-9:30           | 4 | <a href="#">IBUS 579 E/F (15189)</a>  | Applied Global Consulting: India | <a href="#">Koski</a> DEM 112; M only, by application only, INTL, PRACT |

| CORE    |   |                               |  |   |
|---------|---|-------------------------------|--|---|
| Day     |   |                               |  |   |
| M-F     | 8 | BA 502 A                      | Business Administration III            | Various 390 & 392; 8:30-12:20           |
| M-F     | 8 | BA 502 B                      | Business Administration III            | Various 390 & 392; 8:30-12:20           |
| Evening |   |                               |  |   |
| MW      | 4 | <a href="#">ACCTG 501 A/B</a> | Managerial Accounting                  | <a href="#">Patrick</a> 391; 6:00-7:40  |
| MW      | 4 | <a href="#">ACCTG 501 C/D</a> | Managerial Accounting                  | <a href="#">Patrick</a> 391; 7:50-9:30  |
| MON     | 4 | <a href="#">BECON 501 A/B</a> | Analysis of Global Economic Conditions | <a href="#">Glassman</a> 390; 6:00-9:30 |
| WED     | 4 | <a href="#">BECON 501 C/D</a> | Analysis of Global Economic Conditions | <a href="#">Glassman</a> 390; 6:00-9:30 |
| MW      | 4 | <a href="#">MKTG 501 A/B</a>  | Marketing Management                   | <a href="#">Agrawal</a> 394; 6:00-7:40  |
| MW      | 4 | <a href="#">MKTG 501 C/D</a>  | Marketing Management                   | <a href="#">Agrawal</a> 394; 7:50-9:30  |

NOTES:

\*\*\* 1st Half of the Quarter: April 1 - May 3

\*\*\* 2nd Half of the Quarter: May 6 - June 7

\*\*\* Full-time students: the schedule line number (SLN) is next to the course number.

\*\*\* The elective course description and syllabus can be found by following each course link.

\*\*\* Click the instructor's name for their email address.