10:30-12:20 4 FIN 551 A/B (15000) Problems in Business Finance Koski 392
1:30-3:20 4 ENTRE/FIN 557 A/B (14564) Entrepreneurial Finance Young 395
3:30-5:20 4 MKTG 562 A/B (18565) Customer Analytics Rutz 395

ALTERNATE SCHEDULE
12:30-1:20 2 IBUS 579 A/B (16249) Global Business Forum Fong DEM 104; M only, INTL
4:00-5:50 2 ENTRE 543 A/B (14556) Environmental Innovation Practicum Hagen-Lukens 290; T only
5:00-5:50 2 IBUS 579 C/D (16251) Global Business Forum Fong DEM 104; M only, INTL
5:00-6:50 2 ENTRE 509 A/B (14550) Foundations of Entrepreneurship Colker 292; TH only
2 ENTRE 545 A/B (14558) Health Innovation Practicum Canestaro 290; TH only

EVENING (6:00-9:30pm)
MON 4 FIN 579 A/B (15008) Introduction to Real Estate Finance & Investment Seslen 295
2 MGMT 547 C/D (18498) Successful Negotiations Fong DEM 104; 1st Half
2 OPMTG 565 C/D (23264) Business Analytics: Tools for Big Data Mamani 395
TUES 4 FIN 551 C/D (15002) Problems in Business Finance Koski 392
2 IBUS 545 A/B (22782) Cases in Sustainability Stearns 295; INTL
2 MKTG 579 A/B (18569) Consultative Selling Uselman 293; 2nd Half
WED 4 ENTRE/FIN 557 C/D (14566) Entrepreneurial Finance Young DEM 112
4 MKTG 562 C/D (18562) Customer Analytics Rutz 395
2 OPMTG 579 E/F (19523) International Supply Chain Management Shunko 295; INTL
THURS 2 ENTRE 542 A/B (14554) Venture Capital Investment Competition (VCIC) Newell 293; 6:00-7:50
2 MKTG 579 A/B (18501) Management Consulting: Structured Problem Solving and Critical Thinking Booker CANCELLED
4 MKTG 552 C/D (18563) Consumer Marketing & Brand Management Forehand 394; PRACT

NON-BIDDING CLASSES
5:30-7:20 1/2 BECON 560 A/B Foster Research Partners Young DEM 104; TH only, by application only

TUESDAY/THURSDAY
8:30-10:20 4 OPMTG 565 A/B (23240) Business Analytics: Tools for Big Data Wagner 190
10:30-12:20 4 MKTG 552 A/B (18561) Consumer Marketing & Brand Management Forehand 394; PRACT
1:30-3:20 4 ENTRE 510 A/B (14552) Entrepreneurial Strategy Tan 395
3:30-7:00 2 MKTG 547 A/B (18496) Successful Negotiations Fong 395; T only, 1st Half

CORE
Day
M-F 16 BA 500 A Business Administration I Various 390; 8:30-5:20
M-F 16 BA 500 B Business Administration I Various 390; 8:30-5:20
TTH 4 MGMT 504 A/B Ethical Leadership Thomas 392; 1:30-3:20
TTH 4 MGMT 504 C/D Ethical Leadership Thomas 392; 3:30-5:20

Evening
MW 4 ACCTG 500 A/B Financial Accounting Ge 394; 6:00-7:40
MW 4 ACCTG 500 C/D Financial Accounting Ge 394; 7:50-9:30
MW 4 BECON 500 A/B Microeconomics Rice 391; 6:00-7:40
MW 4 BECON 500 C/D Microeconomics Rice 391; 7:50-9:30
MW 4 MGMT 500 A/B Leading Team & Organizations Barnes 392; 6:00-7:40
MW 4 MGMT 500 C/D Leading Team & Organizations Barnes 392; 7:50-9:30
ARR 2 MGMT 510 A/B Leadership/Teams Bigley/Fong ARR; eLEAD
MW 3 OPMTG 502 A/B Operations Management Jain 390; 6:00-7:40
MW 3 OPMTG 502 C/D Operations Management Jain 390; 7:50-9:30
MW 2 QMETH 501 A/B Decision Support Models Chen ARR; 6:00-7:40
MW 2 QMETH 501 C/D Decision Support Models Chen ARR; 7:50-9:30

NOTES:
*** 1st Half of the Quarter: September 26 - October 31
*** For full-time students: the schedule line number (SLN) is next to the course number.
*** The elective course description and syllabus can be found by following each course link.
*** Click the instructor's name for their email address.

NON-BIDDING CLASSES
5:30-7:20 1/2 BECON 560 A/B Foster Research Partners Young DEM 104; TH only, by application only