



World Health Organization

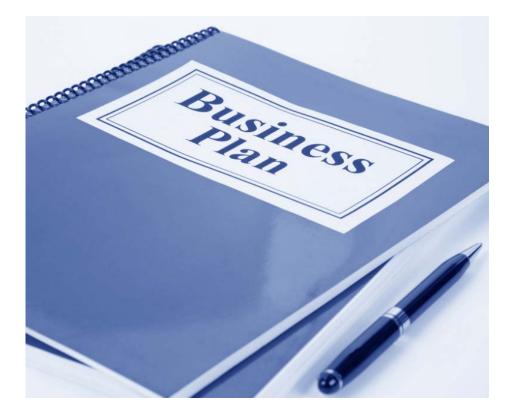
REGIONAL OFFICE FOR THE **Americas**

Vaccine Vial Monitors – The Little Big Thing

Taking social innovation to scale in the PAHO region

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Executive Summary



The Problem

- Children keep dying from vaccine preventable diseases globally
- High vaccination coverage reported, but the burden persists

Our Solution

- Implement pilot VVM program in Brazil for 'newer' vaccines to address wastage
- Possible future scale-up to entire PAHO region?
- Health system strengthening activities to improve cold chain management



- 1. Roll-out in all PAHO countries in both rural and urban regions
- 2. Pilot the VVM in a single PAHO market
- Focus on the market with potential maximum added value

Evaluation criteria

- Relevance & Appropriateness
 - Is there political will?
 - Are all relevant stakeholders considered and willing to support?
 - Pharmaceutical manufacturers, policy makers, program implementers, etc

- Effectiveness

- Is there sufficient value addition?
- Will VVM reduce wastage?
- Feasibility
 - Is the health system ready to implement VVM?
 - Are manufacturers able to meet demand?
- Scalability
 - Is it affordable?



PAHO footprint in South America

69 million individuals impacted by vaccine preventable diseases in PAHO

				Caracas Verezuela QUYANA Georgeteuri SuriNAME FRENCH GLUAVA Parezate French GLUAVA
1. Brazil	4. Colombia	7. Ecuador	10. Suriname	ECHOR
Rural Pop: 29M	Rural Pop: 11.3M	Rural Pop: 5.9M	Rural Pop: 0.19M	PERU
2. Paraguay	5. Argentina	8. Bolivia	11. Chile	Lima BOLIVIA O La Par O Suzze
Rural Pop: 2.7M	Rural Pop: 3.6M	Rural Pop: 3.4M	Rural Pop: 1.85M	CHILE PARAGURY
3. Venezuela	6. Peru	9. Guyana	12. Uruguay	Sentiago ARGENITIVA URUGUAY
Rural Pop: 3.5M	Rural Pop: 6.7M	Rural Pop: 0.55M	Rural Pop: 0.16M	Buenos Aires Montevideo

Brazil Background



Brazil has a population of 204.4 million

Health expenditure increased from 7.2% to 8.0% of the GDP

Vaccination program since 1973 | 1.2 b USD in 2017

30,000 death1 out of 100 child mortality90,000 death3 out of 100 under 5 mortality

Pan American Health Organization. Health in the Americas+, 2017 Edition. Summary: Regional Outlook and Country Profiles. Washington, D.C.: PAHO; 2017.

Brazil Background

Vaccination rates 2016Flu76,73Measles76,71Polio84,42Rotavirus88,97

Since 2000, new life-saving vaccines vaccines

- Rotavirus
- HPV
- Pneumococcal disease

Worst immunization rate in the last twelve years¹

Problems in the cold chain²

Losses of vaccines from 13% till 70%

1- Brazilian Ministry of Health

2- Pereira DD, Neves EB, Gemelli M, Ulbricht L. Analysis of the utilization rate and loss of vaccines in the national immunization program. Cadernos Saúde Coletiva. 2013;21(4):420-4.



Score Card

Alternatives	Relevance & Appropriateness	Effectiveness	Feasibility	Scalability
Full Implementation PAHO				
Pilot in Brazil				
No change				

Recommendation

#1: Implement pilot VVM program in Brazil to address wastage of vaccines and improve health outcomes of vaccine-preventable diseases
#2: Initially implement existing VVM technology and incorporate lessons learned to scaled platform with future technologies, VVM+

Value Proposition – Diarrheal Disease

(\$US)	GNI/Capita	DALYs	GNI Lost	Indirect and Direct Medical costs
Benefits	14,840	581,322	8,626,818,480	12,229,177

(\$US)	Cost
Incremental cost of disease/vaccine	700,000

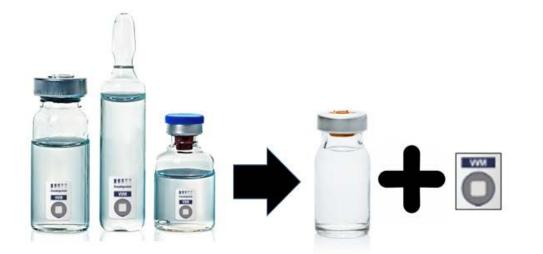
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TTL Net Benefit/Yr: \$13.07b

Implementation

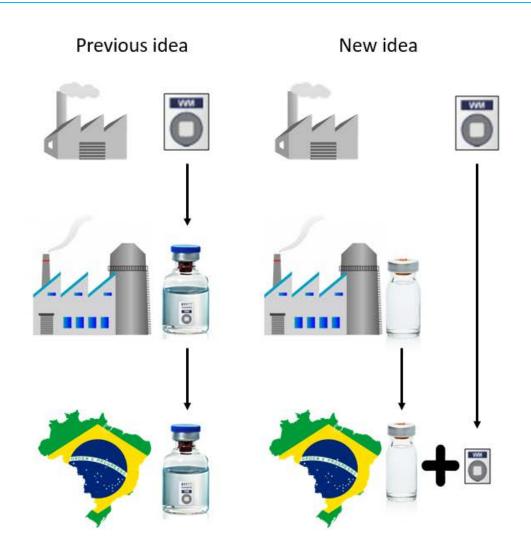
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Put a little change in the big thing



- Minimal price increase for PAHO





Executive Summary | Alternatives | Evaluation criteria | Region Profile | Recommendation | Value Proposition | Implementation | Risks

Implementation - Monitoring System

*Monitoring System

*Add in VVM+

- 1. Training local staff : takes time, difficult to evaluate
- 2. Patients also be a watcher

What kind of information we can collect

- which LOT it used
- when it used
- where it used
- the number of vial wasted
- the number of temperature exposed
- static stock



Budget - 1 year



VVM | QR code

0.04\$ USD/ VVM 18M vaccines/year 0.7\$ M USD per year



Training

4 h training in cascade 70.000 nurses re trained in 1y 1.5\$ M USD One-off

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Monitoring

Apps development Evaluation Study 3 M USD One-off

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Risks







Antitrust

Temptime has a record of fair pricing

VVM supply problems

Brazil will manage the VVM stock, experience in vaccine handling and production Incorrect use of VVM

Retraining all vaccine cold chain managers and nurses. Positive spillover on wastage

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Thank you



APENDIX Budget breakdown

Vaccine	N person/year	Vac Rate	Doses/per Y	Total (M units)	VVM cost/unit	Total cost M \$ USD
Rota	2.9	0.9	2	5.22	0.0415	0.21663
HPV	2.9	0.9	1	2.61	0.0415	0.108315
Pneumo	2.9	0.9	4	10.44	0.0415	0.43326
				18.27		

VVM	Price VVM unit 0.04			
Training	Nurse price \$/ hour 3.38	Number of nurses 70000 2 per facility	Hours 4	Total cost USD 946400

Country Selection criteria

- Burden of disease
- Data availability
- Health Infrastructure
- Infrastructure to deploy
- Early adopters of technology

South America Demographic

1	2	3	4
4. Brazil	5. Colombia	9. Ecuador	4. Suriname
DALYs 1: 277	DALYs 1: 159.86	DALYs 1: 256.27	DALYs 1: 474.24
DALYs 2: 13	DALYs 2: 9.46	DALYs 2: 5.3	DALYs 2: 19.17
DALYs 3: 127	DALYs 3: 116.18	DALYs 3: 112.38	DALYs 3: 212.05
Rural Pop: 29M	Rural Pop: 11.3M	Rural Pop: 5.9M	Rural Pop: 0.19M
2. Paraguay	6. Argentina	10. Bolivia	8. Chile
DALYs 1: 400	DALYs 1: 92.37	DALYs 1: 515.29	DALYs 1: 60.19
DALYs 2: 19.67	DALYs 2: 17.03	DALYs 2: 10.96	DALYs 2: 9.39
DALYs 3: 228.42	DALYs 3: 182.79	DALYs 3: 198.06	DALYs 3: 121.60
Rural Pop: 2.7M	Rural Pop: 3.6M	Rural Pop: 3.4M	Rural Pop: 1.85
3. Venezuela	7. Peru	11. Guyana	12. Uruguay
DALYs 1: 374.87	DALYs 1: 250.67	DALYs 1: 443	DALYs 1: 80.73
DALYs 2: 12.35	DALYs 2: 7.19	DALYs 2: 16.36	DALYs 2: 7.16
DALYs 3: 187.07	DALYs 3: 137.81	DALYs 3: 251.53	DALYs 3: 199.10
Rural Pop: 3.5M	Rural Pop: 6.7M	Rural Pop: 0.55M	Rural Pop: 0.16M

DALYs 1- Diarrheal disease DALYs 2 - Pneumococcal meningitis DALYs 3 - Cervical cancer

Why VVMs in Brazil?

Important for PAHO's Mission & Significant Social, Health and Economic Impacts

- Immunisation 'best buy' in global health as it is crucial in achieving 14 / 17 SDGs

APPENDIX

- Healthy population (SDG3)
- Improved learning (SDG4)
- More productive workforce (SDG8)
- Effectively reduces high burden of diseases targeted by 'newer' vaccines
 - e.g. rotavirus: 18 DALYs averted / 1000 children
- High vaccination coverage but reported high wastage

Existing health infrastructure

- 35,000+ vaccination centres nationally

APENDIX Vaccination crisis in Brazil

In 2016, Brazil had a drop of overall immunization rates from 95% to 84%. This drop could result in creation of pockets of susceptible population and outbreaks (i.e. Measles outbreak in Pernambuco)

Brazilian Ministry of Health

Reports highlight that the waste of vaccines can range from **13% to 70%** depending of the vaccine. The reasons can vary from problems related with expiration date, cold chain problems, bad management of stock.

Waldman EA. Mesa-Redonda: Desigualdades sociais e cobertura vacinal: uso de inquéritos domiciliares. Rev Bras Epidemiol. 2008;11(Suppl 1):129-132. DOI:10.1590/S1415-790X2008000500013

In a study done in Rio, 24 health facilities reported power outages, and 50% reported waste of vaccines

Dias, Bárbara Ferraz Relação entre perdas vacinais e variáveis de infraestrutura em salas de vacinação de uma cidade do Sudeste brasileiro/ Bárbara Ferraz Dias. – Rio de Janeiro: UFRJ/COPPE, 2016.

PATH and PAHO recommended cold-chain monitoring in 2009

UNICEF Regional Office for Latin America & the Carribean (UNICEF-TACRO) Program for Appropriate Technology in Health (PATH)

Value Proposition – Pneumococcal Meningitis

Brazil (\$US)	GNI/Capita	DALYs	GNI Lost	Indirect and Direct Medical costs
Benefits	14,840	26,024	386,196,160	31,507,012

Brazil (\$US)	Cost	
Cost per vial	433,000	

Net Benefit: \$417M

Value Proposition - Cervial Cancer

(\$US)	GNI/Capita	DALYs	GNI Lost	Indirect and Direct Medical costs
Benefits	14,840	267,810	3,974, 300,400	1,321,683
(\$US)	Cost	Net B	Benefit:	
COST per vial	108,000	\$3.98 billion		

Implementation - No price increase -





- install labelling machine
- quality control is driven by manufacturing company manufacturing company can use contractor in Brazil