

## EXECUTIVE DEVELOPMENT PROGRAM

### 2018-19 Class Schedule\*

\*The 2018-19 EDP class schedule, topics and faculty are subject to change. Please contact Executive Education if you have any questions specific to a certain class date.

FALL 2018		
Monday, September 10, 5:30 – 7:30 pm	Welcome Dinner and Orientation	
<b>Fall Residential at Semiahmoo Resort</b>		
Wednesday, September 12	Competitive Strategy	Kotha
Thursday, September 13	Leadership	Bettin
Friday, September 14	Leadership	Bettin
Saturday, September 15	Competitive Strategy	Kotha
<b>Evening Class Sessions</b>		
September 24, 4:30 – 9:00 pm	Business Communication Skills & Strategies	Smith
October 1, 4:30 – 9:00 pm	Negotiating Skills	Umphress
October 8, 4:30 – 9:00 pm	Negotiating Skills	Umphress
October 15, 4:30 – 9:00 pm	Financial Accounting	deHaan
October 22, 4:30 – 9:00 pm	Financial Accounting	deHaan
October 29, 4:30 – 8:00 pm	Workshop Night- Create Your Brand Essence/Implicit Bias in Hiring	Gekler/Govan
November 5, 4:30 – 9:00 pm	Growth vs Fixed Mindset	Johnson
November 12	** Holiday - No Class **	
November 13 (Tuesday), 4:30 – 8:00 pm	Workshop Night- Big Data 101/Conflict Resolution	Wagner/Seaman
November 19	** Thanksgiving Week - No Class **	
November 26, 4:30 – 9:00 pm	Financial Forecasting & Planning	Koski
December 3, 4:30 – 9:00 pm	Capital Budgeting	Koski
December 10, 4:30 – 9:00 pm	Financing Seasonal Working Capital/ Mergers & Acquisitions	Koski
WINTER AND SPRING 2019		
January 7, 4:30 – 9:00 pm	Entrepreneurship	Kotha
January 14, 4:30 – 9:00 pm	Entrepreneurship	Kotha
January 21	** Holiday - No Class **	
January 22 (Tuesday), 4:30 – 8:00 pm	Pitching & Business Plan Example	Kotha
January 28, 4:30 – 9:00 pm	Marketing of Innovations	Turner
February 4, 4:30 – 9:00 pm	Marketing of Innovations	Turner
February 11, 4:30 – 9:00 pm	Strategic Brand Management	Forehand
February 18	** Mid-Quarter Break - No Class **	
February 25, 4:30 – 9:00 pm	Sales	Erickson
March 4, 4:30 – 9:00 pm	Managerial Accounting	Burgstahler
March 11, 4:30 – 9:00 pm	Managerial Accounting	Burgstahler
March 18, 4:30 – 9:00 pm	Creativity & Innovation	Cox-Pahnke
March 25, 4:30 – 8:00 pm	Organizational Leadership	Bigley
April 1, 4:30 – 9:00 pm	Organizational Leadership	Bigley
April 8, 4:30 – 9:00 pm	Change Management	Bigley
April 15, 4:30 – 9:00 pm	Change Management	Bigley
April 22	** No Class **	
<b>Spring Residential at Alderbrook Resort</b>		
April 29	Leadership	Bettin
April 30	Leadership	Bettin
May 6	Graduation	