

### Forecast of Undergraduate Courses 2015-2016

THIS FORECAST IS TENTATIVE AND SUBJECT TO CHANGE		Autumn '15	Winter '16	Spring '16	Summer '16
<b>ACCTG</b>					
199	Accounting for Problem Solving	x	x	x	
** 215	Introduction to Accounting and Financial Reporting	x	x	x	x
** 225	Fundamentals of Managerial Accounting	x	x	x	x
301	Intermediate Accounting I	x	x	x	x
302	Intermediate Accounting II	x	x	x	
303	Intermediate Accounting III	x	x	x	
311	Cost Accounting	x	x	x	x
320	Introduction to Accounting Information Systems	x	x	x	x
321	Tax Effects of Business Decisions	x	x	x	x
411	Auditing Standards and Principles	x	x	x	x
440	Accounting and Financial Management Decisions	x	x	x	
450	Business Taxation		x	x	
451	Individual Income Taxation		x		
460	Advanced Cost Accounting				
471	Fraud Examination			x	
480	Accounting for Not-for-Profit Organizations		x	x	
485	Advanced Financial Accounting	x			
<b>B A</b>					
390	Business Honors Seminar	x			
<b>B CMU</b>					
301	Strategic Business Communications	x	x	x	x
<b>B ECON</b>					
* 300	Managerial Economics	x	x	x	x
301	Intermediate Macroeconomics	x	x	x	
420	Financial Markets				
426	Competing in the Global Economy	x			
427	International Finance			x	
<b>ENTRE</b>					
370	Introduction to Entrepreneurship	x	x	x	
422	Innovation Strategy				
432	Software Entrepreneurship	x		x	
440	Business Plan Competition Practicum		x		
443	Environmental Innovation Practicum	x			
455	Entrepreneurial Marketing <small>(joint with MKTG 455)</small>	x	x	x	
457	Entrepreneurial Finance <small>(joint with FIN 457)</small>	x	x	x	
459	Venture Investing <small>(joint with FIN 459)</small>		x		
472	Creating a Company I	x	x		
473	Creating a Company II		x	x	

\*\* Lower Division Business Core   \* Upper Division Business Core

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Autumn '15 Winter '16 Spring '16 Summer '16

FIN		Autumn '15	Winter '16	Spring '16	Summer '16
* 350	Business Finance	x	x	x	x
423	Banking and the Financial System	x		x	x
425	Introduction to Real Estate Finance and Investment	x		x	
428	International Financial Management	x	x		
435	Introduction to Real Estate Capital Markets	x		x	
450	Problems in Corporate Finance			x	
453	Financial Theory and Analysis	x	x	x	x
454	Business Valuation, Investment, and Financing		x	x	
457	Entrepreneurial Finance (joint with ENTRE 457)	x	x	x	
459	Venture Investing (joint with ENTRE 459)		x		
460	Investments	x	x	x	
461	Financial Futures and Options Markets		x	x	
462	Management of Financial Risk				
466	Alternative Investments: Hedge Funds & Private Equity	x			
<b>I BUS</b>					
* 300	Global Business Perspective	x	x	x	x
330	Business Environment in Developing Nations	x			
340	Business Environment in Industrial Countries		x		
440	Business in Asia			x	
461	Science, Tech and Innovation in East Asia				
470	Management of International Trade Operations	x			
480	Multinational Operations Management		x		
490	Speical Topics in International Business			x	
491	CISB SEMINAR	x	x	x	
496	International Business Practicum			x	
<b>I S</b>					
* 300	Introduction to Information Systems	x	x	x	x
320	Fundamentals of Application Programming	x	x	x	
410	Business Data Communications	x	x	x	
445	Database Management	x	x	x	
451	Data Mining For Business Intelligence	x	x	x	
460	Systems Analysis and Design		x	x	
<b>MGMT</b>					
** 200	Introduction to Law	x	x	x	x
* 300	Leadership & Organizational Behavior	x	x	x	x
311	Managing Human Resouces	x			
312	Career Development Workshop		x		
* 320	Business, Government, and Society	x	x	x	x
323	Business Ethics and Coporate Social Responsibility			x	
401	Leadership, Critical Thinking, and Decision Making	x	x	x	
402	Deal-Making and Negotiations	x	x	x	
403	Motivating High Performance	x		x	
411	Recruiting and Hiring Talent		x		
412	Performance Appraisal and Compensation			x	
* 430	Strategic Management	x	x	x	x
440	Business Consulting				
445	Multicultural Marketing and Business Development (joint with MKTG 445)		x		

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**MKTG**

* 301	Marketing Concepts	x	x	x	x
335	Principles of Selling	x	x	x	x
340	Advertising	x	x	x	x
370	Retailing		x	x	
410	Product Management	x		x	
411	Business to Business Marketing	x			
412	Consumer Marketing & Brand Management		x		
415	Foundations of Pricing Strategies			x	
430	Sales Force Management	x	x	x	
445	Multicultural Mktg and Business Development		x		
450	Consumer Behavior	x	x	x	x
455	Entrepreneurial Marketing <small>(joint with ENTRE 455)</small>	x	x	x	
460	Marketing Research	x	x	x	
470	International Marketing	x			
485	Strategic Market Management			x	
490	Special Topics in Marketing		x	x	
496	Marketing Practicum			x	

**OPMGT**

* 301	Principles of Operations Management	x	x	x	x
443	Inventory and Supply Chain Management	x	x		
450	Introduction to Project Management	x	x		

**QMETH**

** 201	Introduction to Statistical Methods	x	x	x	x
450	Spreadsheet Models for Managerial Decision Making	x		x	

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