

**Global Business Center**  
**MBA Direct Exchange Opportunities**

**SPAIN (Madrid) – Instituto de Empresa**

<http://www.imba.ie.edu>

**Overview:**

Instituto de Empresa in Madrid, Spain focuses on three areas: the business, legal and financial training of directors and entrepreneurs in line with the new global economic framework, the generation of collective wealth via sustained support for the creation of new businesses, and the role of forum of opinion for the analysis of new trends and events within the world of business and the economy. IE has been offering outstanding MBA degree programs for more than 30 years and is recognized as one of the world's top business schools (Financial Times and The Economist rankings amongst others). With its full-time MBA programs, and its innovative blended MBA programs which combine the best of online and presential learning, IE has quickly advanced to the forefront of business education, catering to the needs of business professionals across the globe.

**Terms & dates:**

- Summer: no courses available
- Fall: term runs early Sept to mid-Dec; starting dates will differ depending upon courses selected
- Winter: semester does not align with UW calendar

**Academics:**

Course information: <http://www.imba.ie.edu/courses.php>  
[http://www.ie.edu/home/DegreePrograms/home\\_masters\\_eng.php](http://www.ie.edu/home/DegreePrograms/home_masters_eng.php)

Exchange students take a minimum of 4 courses and a maximum of 6. IE follows the “European Credit Transfer System”. Credit equivalencies are as shown:

13 ECTS = 10 UW credits                      16 ECTS = 12 UW credits  
19 ECTS = 14 UW credits                      21 ECTS = 16 UW credits

Deadline for course selection is early May. Access to certain elective courses may be limited.

Other topics may be available in English or Spanish.

- Entrepreneurship
- Information Systems
- Financial Management
- Strategic Management
- Economic Environment
- Marketing
- Operations & Technology
- Human Resources
- Information & Control
- Legal Studies

**Housing:**

Students must arrange for their own housing. Assistance is provided by the Student Office: [familie@ie.edu](mailto:familie@ie.edu). Past participants have recommended using a rental agent to help secure housing.

**Career Services:** [http://www.imba.ie.edu/your\\_future.php](http://www.imba.ie.edu/your_future.php)

Career office access

Internships

Recruiting fairs

Students have full access to the Career Management Center at IE.

**Exchange Office Services:**

<http://campus.ie.edu/webapps/login> Username: exchange.fall2010 Password: exchange2010

All exchange partners offer course registration assistance, transcripts, orientations, and paperwork necessary to obtain a student visa. A student visa is required for stays in the EU exceeding 90 days.

**Language courses:**

Optional and free Spanish language courses will be given in the afternoon but may conflict with the other courses that the students have selected. Language classes do not count toward UW MBA elective credits.

**Additional information:**

Student clubs & events at IE: <http://studentoffice.ie.edu>

U.S. Dept of State Spain Information Page: <http://www.state.gov/p/eur/ci/sp>